LEGAL SERVICES RFP SUMMARY

February 15, 2010

Covenant and Deed Restrictions - Parks & Recreation Matters

FIRM	Michael Beller	Bays and Bays	Martin, Stilwell & Jones	Stirman & Shea
LOCATION	The Woodlands	Conroe	The Woodlands, Houston	The Woodlands
CLIENTS	The Woodlands Comm Svc Corp. Woodlands Community Assoc. The Woodlands Fire Dept.	Woodlands Community Assoc. LLC's, Developers, HOA's	The Woodlands Association The Woodlands Land Develop. Co. LGI & M.U.D.'s	HOA's and both large and small companies
FIRM EXPERIENCE	20 years	19 years	47 combined years	27 years
GOVT EXPERIENCE	5 govt clients provided	None provided	None provided	Govt provided
HOA	Woodlands Community Assoc. Northcrest Ranch HOA Timber Lakes Timber Ridge HOA Indigo Ranch HOA Valley Oaks Townhome Assoc.	Woodlands Community Assoc. 64 Violation Cases	HOA client provided	Approximately 85 clients
FIRM SIZE	1 attorney	2 attorney	3 attorney	2 local attorneys - 4 on project
PRICE				
Principal Rate	$250/hr	$150/hr	$300 - $350/hr	$225/hr
Associate Rate		$135/hr	$250/hr	$175/hr
Legal Assistant/Paralegal Rate	$75/hr	$60/hr	$150/hr	$100/hr
AFFILIATIONS	State Bar of TX - 1987	State Bar of TX	State Bar of TX	State Bar of TX
NOTEWORTHY	Mr. Beller was chief of M.C. Real Property Division - 8 yrs. Counsel for WCSC & WFD during negotiations of transition agrmt.	WCA since 2004		Joint Venture with firm PCPB who represents 85 HOA's

RFP LEGAL SERVICES DECISION MATRIX
Covenant and Deed Restrictions - Parks & Recreation Matters
February 15, 2010

NAME	Donnell, Abernethy & Kieschnick	McGlinchey Stafford	Mahoney & Assoc.	The Strong Firm	Michael Beller	Bays & Bays	MSJ	Winstead	Stirman & Shea
RFP RECEIVED BY TOWNSHIP	2/10 4:05 email; 2/10 4:30 hand deliverd	1/12 2:27 email; 2/15 hand	2/15/2010 7:30	2/15 8:55 hand	2/15/2010 12:37	2/15/2010 1:46	2/15/2010 1:24	2/15 1:53pm	2/15/2010 12:43
RFP DELIVERY METHOD	email & hand	email & hand	FedEx	Hand	hand	email	hand	hand	hand
RFP INQUIRIES BY FIRM	0								

	CRITERIA	Weight	Donnell, Abernethy & Kieschnick Rating	Score[1]	McGlinchey Stafford Rating	Score[1]	Mahoney & Assoc. Rating	Score[1]	The Strong Firm Rating	Score[1]	Michael Beller Rating	Score[1]	Bays & Bays Rating	Score[1]	MSJ Rating	Score[1]	Winstead Rating	Score[1]	Stirman & Shea Rating	Score[1]
I.	Case History	10.0%	4	**0.40**	3	**0.30**	3	**0.30**	4	**0.40**	3	**0.30**	4	0.40	4	0.40	4	0.40	3	0.30
II.	Covenants & Standards	17.5%	5	**0.88**	3	**0.53**	4	**0.70**	3	**0.53**	3	**0.53**	5	0.88	2	0.35	2	0.35	2	0.35
III.	PARD Issues	17.5%	3	**0.53**	2	**0.35**	2	**0.35**	4	**0.70**	4	**0.70**	1	0.18	3	0.53	3	0.53	2	0.35
IV.	Experinece & Qualifications	10.0%	4	**0.40**	2	**0.20**	2	**0.20**	4	**0.40**	3	**0.30**	3	0.30	3	0.30	4	0.40	2	0.20
V.	Previous History w/ public sector, HOA	10.0%	4	**0.40**	2	**0.20**	3	**0.30**	4	**0.40**	3	**0.30**	3	0.30	3	0.30	4	0.40	2	0.20
VI.	Price	20.0%	5	**1.00**	2	**0.40**	2	**0.40**	5	**1.00**	4	**0.80**	5	1.00	2	0.40	2	0.40	2	0.40
VII.	Familiarity w/ Woodlands, Township	10.0%	4	**0.40**	2	**0.20**	2	**0.20**	5	**0.50**	4	**0.40**	4	0.40	4	0.40	4	0.40	2	0.20
VIII.	References	5.0%	3	**0.15**	1	**0.05**	2	**0.10**	4	**0.20**	3	**0.15**	3	0.15	3	0.15	4	0.20	1	0.05
	Total	100%	32	**4.00**	17	**2.18**	20	**2.55**	33	**4.13**	27	**3.48**	0	**3.60**	0	**2.83**	0	**3.08**	0	**2.05**

[1] Score = Rating * Weight

RATINGS:

1 No information
2 Acceptable
3 Meets staff expectations
4 Above staff expectations
5 Firm strength/advantage

Case History	Based on successful lawsuits in deed restriction enforcement
Knowledge of Covenants & Standards	Based on client lists/ references, representations
Knowledge of PARD Issues	Based on client lists/ references, representations, construction contracts, sponsorships, liability
Experience and Qualifications	Based on client lists/ references,
Previous history w/ public sector, HOA,	Based on years and areas of Township related issues
Lead Attorney's involvement	Based on firm's lead attorney's involvment ,knowledge base and ability to pool resources
Price	Based on Principal, Associates per hour
Familiarity w/Woodlands, Township	Based on client lists, case history
References	

Rank	Score	Firm
1	4.13	The Strong Firm
2	4.00	Donnell, Abernathy & Kieschnick
3	3.60	Bays & Bays
4	3.48	Michael Beller
5	3.08	Winstead