



General Purpose Financial Statements
March 31, 2012

*These financial statements are unaudited and intended for informational and
internal discussion purposes only*

**The Woodlands Township
Combined Balance Sheet
As of March 31, 2012**

					Component Units		Account Groups		
	General Fund	Debt Service Fund	Debt Service Reserve Fund	Capital Project Funds	Economic Development Zone	Convention & Visitors Bureau	General Fixed Assets	General Long-term Debt	Total
Assets and Other Debits									
Cash and Current Investments	71,505,983	1,829,792	3,178,076	19,015,264	482,383	251,263	-	-	\$96,262,761
Tax/Assessment Receivables	5,296,829	481,490	-	-	3,984,791	(26,100)	-	-	9,737,010
Interest Receivable	13	-	9,230	-	-	-	-	-	9,242
Other Receivables	308,442	-	-	-	-	231,608	-	-	540,049
Due from Other Funds	3,243,458	71,554	-	12,506,286	-	139,335	-	-	15,960,633
Prepays	827,248	-	-	-	-	81,150	-	-	908,398
Notes Receivable	6,562,561	-	-	-	(6,562,561)	-	-	-	-
Capital Assets, net of accum dep	-	-	-	-	-	-	169,064,897	-	169,064,897
Amount Provided to Retire Debt	-	-	-	-	-	-	-	102,930,000	102,930,000
Total Assets and Other Debits	\$87,744,534	\$2,382,836	\$3,187,306	\$31,521,550	(\$2,095,387)	\$677,255	\$169,064,897	\$102,930,000	\$395,412,991
Liabilities and Other Credits									
Accounts Payable	111,342	-	-	-	-	-	-	-	111,342
Other Accrued Liabilities	2,701,590	-	-	-	1,028,463	123,229	-	-	3,853,282
Refundable Deposits	218,950	-	-	-	-	-	-	-	218,950
Due to Other Funds	13,064,904	-	35,953	(665,428)	3,529,436	76	-	-	15,964,941
Deferred Revenue	1,334,751	83,041	-	-	-	-	-	-	1,417,793
Notes Payable	-	-	-	-	-	-	-	-	-
Bonds Payable	-	-	-	-	-	-	-	102,930,000	102,930,000
Investment in General Fixed Assets	-	-	-	-	-	-	169,064,897	-	169,064,897
Fund Balance									
Undesignated	63,750,436	-	-	-	-	-	-	-	63,750,436
Designated	6,562,561	-	27,689	32,186,977	(6,653,286)	553,951	-	-	32,677,892
Reserved	-	2,299,795	3,123,664	-	-	-	-	-	5,423,459
Total Liabilities, Fund Balance, and Other Credits	\$87,744,534	\$2,382,836	\$3,187,306	\$31,521,550	(\$2,095,387)	\$677,255	\$169,064,897	\$102,930,000	\$395,412,991

The Woodlands Township
Combined Statement of Revenues, Expenditures, and Changes in Fund Balance
For the Three Months Ended March 31, 2012

	General Fund	Debt Service Fund	Debt Service Reserve Fund	Capital Projects Fund	Economic Development Zone	Convention & Visitors Bureau	Total
REVENUES							
Property Tax	\$ 37,995,488	\$ 2,545,169	\$ -	\$ -	\$ -	\$ -	\$ 40,540,657
Sales and Use Tax	5,336,972	-	-	-	5,327,349	-	10,664,320
Hotel Occupancy Tax	-	1,075,223	-	-	-	257,400	1,332,623
Event Admissions Tax	63,906	-	-	-	-	-	63,906
Program Revenues	691,224	-	-	-	-	127,687	818,911
Administrative Fees	75,582	-	-	-	-	-	75,582
Grants and Contributions	-	-	-	-	-	-	-
Interest Income	23,406	183	29,703	4,746	-	78	58,117
Other Income	703,503	-	-	-	-	-	703,503
Bond Proceeds	-	-	-	4,232,117	-	-	4,232,117
TOTAL REVENUES	\$ 44,890,080	\$ 3,620,575	\$ 29,703	\$ 4,236,863	\$ 5,327,349	\$ 385,165	\$ 58,489,735
EXPENDITURES							
General Government	1,490,416	-	-	-	-	-	1,490,416
Law Enforc/Neighborhood Svcs	2,231,782	-	-	-	-	-	2,231,782
Parks and Recreation	2,350,713	-	-	-	-	-	2,350,713
Community Services	2,753,691	-	-	-	-	-	2,753,691
Community Relations	237,749	-	-	-	-	-	237,749
Transportation	80,299	-	-	-	-	-	80,299
Economic Development	61,590	-	-	-	-	-	61,590
Transition	57,231	-	-	-	-	-	57,231
Regional Participation	333,560	-	-	-	-	-	333,560
Other Expenditures	150,682	-	-	-	-	-	150,682
Fire Department	3,621,687	-	-	-	-	-	3,621,687
Convention & Visitors Bureau	-	-	-	-	-	369,111	369,111
Capital Outlay	-	-	-	1,239,301	125,435	-	1,364,736
Debt Service	-	6,598,921	-	-	-	-	6,598,921
TOTAL EXPENDITURES	\$ 13,369,400	\$ 6,598,921	\$ -	\$ 1,239,301	\$ 125,435	\$ 369,111	\$ 21,702,169
REV OVER/(UNDER) EXP (before tfrs)	31,520,680	(2,978,346)	29,703	2,997,562	5,201,913	16,053	36,787,566
NET TRANSFERS IN/(OUT)	3,645,335	786,625	(57,250)	142,495	(4,719,530)	202,326	-
REV OVER/(UNDER) EXP (after tfrs)	35,166,014	(2,191,721)	(27,546)	3,140,056	482,383	218,379	36,787,566
BEGINNING FUND BALANCE	35,146,983	4,491,516	3,178,899	29,046,921	(7,135,669)	335,572	65,064,221
ENDING FUND BALANCE	\$ 70,312,997	\$ 2,299,795	\$ 3,151,353	\$ 32,186,977	\$ (6,653,286)	\$ 553,951	\$ 101,851,787

**The Woodlands Township
General Fund Budget vs Actual
For the Three Months Ended March 31, 2012**

	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance</u>
REVENUES			
Tax Revenue			
Sales and Use Tax	\$ 4,808,370	\$ 5,336,972	\$ 528,602
Sales Tax Transfers (EDZ)	4,049,763	4,719,530	669,767
Subtotal	8,858,133	10,056,502	1,198,369
Property Tax	37,297,732	37,995,488	697,756
Events Admission Tax	6,551	63,906	57,355
	46,162,416	48,115,895	1,953,479
Other Sources			
Program Revenues	558,862	691,224	132,362
Administrative Fees	100,025	75,582	(24,443)
Grants and Contributions	-	-	-
Interest Income	37,500	23,406	(14,094)
Other Income	537,899	703,503	165,604
TOTAL REVENUES	47,396,702	49,609,610	2,212,908 A)
OPERATING EXPENDITURES			
General Government			
Board of Directors	25,550	8,177	17,373
President's Office	132,073	123,210	8,863
Intergovernmental Relations	59,151	30,765	28,386
Human Resources	155,188	128,602	26,586
Finance	310,868	283,467	27,401
Information Technology	249,282	187,921	61,361
Records/Database Mgmt	139,016	134,442	4,574
Non-Departmental	588,251	593,831	(5,580)
	1,659,379	1,490,416	168,963 B)
Law Enforc/Neighborhood Svcs			
Law Enforcement Services	2,552,990	2,168,105	384,885
Neighborhood Services	97,148	63,677	33,471
	2,650,138	2,231,782	418,356 C)
Parks and Recreation			
Parks Admin/Planning	389,526	334,238	55,287
Parks Operations	1,433,805	1,170,268	263,537
Aquatics	228,424	198,037	30,387
Recreation	338,600	303,149	35,451
Waterway Operations	388,115	345,020	43,095
	2,778,470	2,350,713	427,757 D)
Community Services			
Community Services Admin	107,996	98,480	9,516
Covenant Administration	481,857	482,827	(970)
Environmental Services	116,339	76,544	39,795
Streetlighting	275,000	255,556	19,444
Streetscape Maintenance	667,016	542,328	124,688
Solid Waste Services	1,195,082	1,293,960	(98,878)
Other Community Services	2,825	3,996	(1,171)
	2,846,115	2,753,691	92,424 E)
Community Relations			
Community Relations	213,661	142,452	71,209
CVB Staff Services	97,335	95,297	2,038
	310,996	237,749	73,247 F)

**The Woodlands Township
General Fund Budget vs Actual
For the Three Months Ended March 31, 2012**

	YTD Budget	YTD Actual	YTD Variance
Fire Department			
Fire & EMS Management	520,777	410,906	109,871
Fire Protection	3,190,676	2,975,642	215,034
Fire Dispatch	241,162	235,139	6,023
	3,952,615	3,621,687	330,928 G)
Other Expenditures			
Transportation	77,097	80,299	(3,202)
Economic Development	50,850	61,590	(10,740)
Governance	37,500	57,231	(19,731)
Regional Participation	308,337	333,560	(25,223)
Other Expenditures	162,836	150,682	12,154
	636,620	683,363	(46,743) H)
EXPENDITURE SUBTOTAL	14,834,332	13,369,400	1,464,932
TRANSFERS			
Convention & Visitors Bureau	202,325	202,326	(1)
Capital Projects	1,485,791	142,495	1,343,296
Debt Service	1,978,373	729,375	1,248,998
	3,666,489	1,074,195	2,592,294 I)
TOTAL EXPENDITURES	18,500,821	14,443,596	4,057,226
REV OVER/(UNDER) EXP	28,895,881	35,166,014	6,270,134
BEGINNING FUND BALANCE	35,146,983	35,146,983	-
ENDING FUND BALANCE	\$ 64,042,863	\$ 70,312,997	\$ 6,270,134

**The Woodlands Township
General Fund – Operating Budget Variances
For the Three Months Ended March 31, 2012**

A) Revenues

- Sales Tax – Actual sales tax collections through February exceeded the collections through the same period last year by 15.6% and are higher than the budgeted year-to-date amount for 2012 by 13.5%.
- Property Tax – 98.77% collection rate for Tax Year 2011 through March 31, 2012.
- Events Admission Tax – The favorable variance is partially offset by the expense in event tax for the Cynthia Woods Pavilion as only 10% of this revenue is retained by the Township.
- Program Revenues – The favorable variance is due to higher than budgeted revenue received for sports athletic programs, field rental, boat house rental, pool rental, and pavilion rental.
- Administrative Fees – The unfavorable variance is due to lower than budgeted revenue received for penalties and interest.
- Interest Income – The unfavorable variance is due to the average 0.3% APY for general fund cash balances versus 1% APY budgeted.
- Other Income – The favorable variance is the result of the Shenandoah Fire Services Agreement.

B) General Government

- Board of Directors – The favorable variance is due to lower than budgeted meeting and program expenses.
- President's Office – The favorable variance is due to lower than budgeted employee benefit and subscription expenses.
- Intergovernmental Relations – The favorable variance is due to lower than budgeted legal and consulting expenses.
- Human Resources – The favorable variance is due to lower than budgeted employee benefit, training, and advertising expenses.
- Finance – The favorable variance is due to lower than budgeted employee benefit, payroll processing, and contract labor expenses.
- Information Technology – The favorable variance is due to lower than budgeted salary, employee benefit, telephone, equipment, and contracted service expenses.
- Non-Departmental – The unfavorable variance is due to higher than budgeted storage expense.

C) Law Enforcement/Neighborhood Services

- Law Enforcement Services – The favorable variance is due to lower than budgeted equipment and contracted services expenses.
- Neighborhood Services – The favorable variance is due to lower than budgeted salary, employee benefit, and program expenses.

D) Parks and Recreation

- Parks Admin/Planning – The favorable variance is due to lower than budgeted salary, employee benefit, facility, and legal expenses.
- Parks Operations – The favorable variance is due to lower than budgeted employee benefit, utility, contracted service, and maintenance expenses.
- Aquatics – The favorable variance is due to lower than budgeted employee benefit, training, uniform, and facility expenses.
- Recreation – The favorable variance is due lower than budgeted salary, facility, and program expenses.
- Waterway Operations – The favorable variance is due lower than budgeted contracted service and program expenses.

E) Community Services

- Community Services Admin – The favorable variance is due to lower than budgeted salary and employee benefit expenses.
- Environmental Services – The favorable variance is due to lower than budgeted employee benefit, contract labor, and program expenses.
- Streetlight Maintenance – The favorable variance is due to lower than budgeted utility expense and fewer than budgeted streetlights.
- Streetscape Maintenance – The favorable variance is primarily due to lower than budgeted utility expense.
- Solid Waste Services – The unfavorable variance is due to a timing difference based on the monthly accrual of expenses.

F) Community Relations

- Community Relations – The favorable variance is due to lower than budgeted program and contracted service expenses.

**The Woodlands Township
General Fund – Operating Budget Variances
For the Three Months Ended March 31, 2012**

G) Fire Department

- Fire & EMS Management - The favorable variance is due to lower than budgeted equipment, computer support, legal, and contracted service expenses.
- Fire Protection - The favorable variance is due to lower than budgeted salaries, employee benefit, training, and equipment expenses.
- Fire Dispatch - The favorable variance is due to lower than budgeted employee benefit expense.

H) Other Expenditures

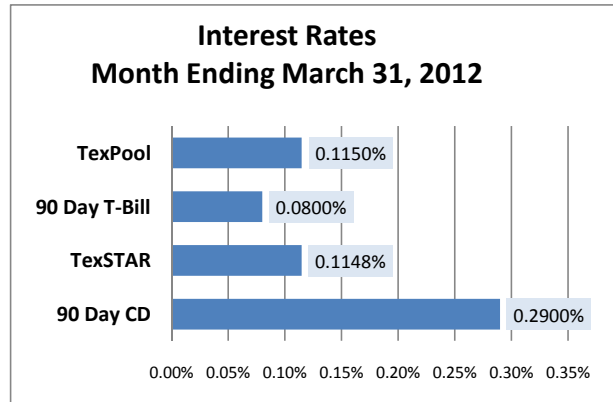
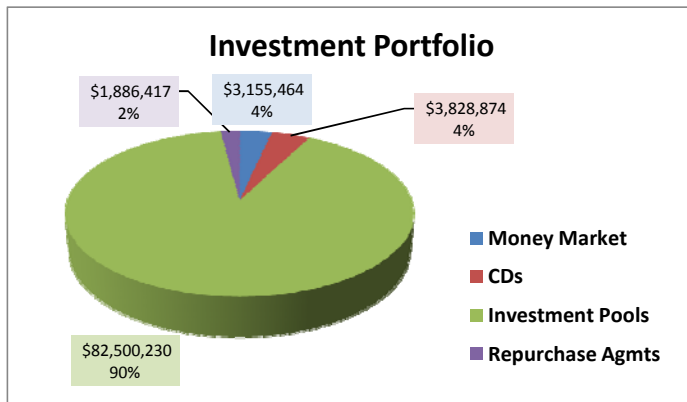
- Economic Development - The unfavorable variance is due to a timing difference between when expenses are budgeted versus incurred.
- Governance – The unfavorable variance is due to a timing difference between when expenses are budgeted versus incurred.
- Regional Participation – The variance will fluctuate throughout the year based on actual sales tax collections as the amount represents 1/16th of sales and use tax collections paid to the City of Conroe and the City of Houston.
- Other Expenditures – The favorable variance is due to a timing difference between when expenses are budgeted versus incurred.

I) Transfers

- Capital Projects – The favorable variance is due to the timing of the completion of the capital projects budgeted.
- Debt Service – The favorable variance is due to the timing of transfers to others funds for debt service expenses.

**The Woodlands Township
Monthly Investment Report
March 31, 2012**

Fund	Investment Type	Account Description	Maturity	Beginning Balance	Monthly Activity	Monthly Earnings	Ending Balance	Average % Yield
General	Certificate of Deposit	Encore Bank-3179	12/2012	\$ 3,088,260	\$ 845	\$ 2,619	\$ 3,091,723.29	1.00%
General	Money Market	Encore Bank-1061	Open	\$ 3,155,062	\$ 0	\$ 402	\$ 3,155,464	0.15%
General	Texas Local Govt Investment Pool	TexSTAR Health Ins. Self Funding	Open	\$ 604,611	\$ (263,034)	\$ 46	\$ 341,623	0.11%
General	Texas Local Govt Investment Pool	TexSTAR General	Open	\$ 3,263,851	\$ 0	\$ 318	\$ 3,264,169	0.11%
General	Texas Local Govt Investment Pool	TexPOOL Property Tax (M & O)	Open	\$ 58,114,085	\$ 328,477	\$ 5,698	\$ 58,448,259	0.12%
Debt Service	Texas Local Govt Investment Pool	TexSTAR Series 2010 Refinancing	Open	\$ 402,918	\$ (402,949)	\$ 32	\$ 32	0.11%
Debt Service Reserve	Flex-Repo Money Market	Hypo-Vereins Bank of Austria	03/2027	\$ 1,932,564	\$ (55,377)	\$ 9,230	\$ 1,886,417	5.90%
Debt Service Reserve	Certificate of Deposit	Encore Bank-1967	02/2012	\$ 736,526	\$ 0	\$ 625	\$ 737,151	1.00%
Debt Service Reserve	Texas Local Govt Investment Pool	TexSTAR 2010 Reserve-Office Bldg	Open	\$ 563,683	\$ (0)	\$ 55	\$ 563,738	0.11%
Debt Service Reserve	Texas Local Govt Investment Pool	TexPOOL Property Tax (I & S)	Open	\$ 325,590	\$ 541,511	\$ 44	\$ 867,145	0.12%
Capital Projects	Texas Local Govt Investment Pool	TexSTAR Series 2010-Office Bldg	Open	\$ 470,132	\$ 0	\$ 46	\$ 470,178	0.11%
Capital Projects	Texas Local Govt Investment Pool	TexSTAR Series 2010 -Parks/Pathways	Open	\$ 2,751,590	\$ (0)	\$ 268	\$ 2,751,858	0.11%
Capital Projects	Texas Local Govt Investment Pool	TexSTAR Series 2012 -Parks/Pathways	Open	\$ 4,132,437	\$ 1,538,458	\$ 520	\$ 5,671,415	0.11%
Capital Projects	Texas Local Govt Investment Pool	TexSTAR Series 2010-Fire	Open	\$ 1,920,631	\$ (54,256)	\$ 185	\$ 1,866,561	0.11%
Capital Projects	Texas Local Govt Investment Pool	TexSTAR Series 2011-Fire	Open	\$ 9,784,504	\$ (1,530,089)	\$ 837	\$ 8,255,252	0.11%
Totals				\$ 91,246,443	\$ 103,585	\$ 20,923	\$ 91,370,984	0.62%
				Year To Date		\$ 58,039		



Statement of Compliance: All investment transactions meet the requirements set forth in Chapter 2256 Texas Govt Code, as amended and are in compliance with the Township's Investment Policy

Dr. Ed Robb, Treasurer

Claude Hunter, Secretary

Don Norrell, President/General Manager

**The Woodlands Township
Sales Tax Deposits
Report Date: March 31, 2012**

					Variances			
					Actual 2012	vs. Actual 2011	Actual 2012	Budget vs. 2012
	¹Actual 2010	Actual 2011	Budget 2012	Actual 2012	\$ Change	% Change	\$ Change	% Change
JAN	\$ 2,203,164	\$ 2,151,058	\$ 2,195,116	\$ 2,752,514	\$ 598,788	27.8%	\$ 557,398	25.4%
FEB	4,018,452	4,456,766	4,542,414	4,766,512	304,255	6.8%	224,098	4.9%
MAR	1,915,115	2,080,302	2,120,603	2,537,475	450,751	21.6%	416,872	19.7%
APR	1,714,814	2,223,150	2,158,399					
MAY	2,741,877	2,979,951	2,993,341					
JUN	2,147,129	2,263,300	2,311,643					
JUL	2,184,308	2,349,790	2,402,513					
AUG	2,854,796	3,062,604	3,103,497					
SEP	2,118,866	2,367,868	2,414,696					
OCT	2,208,302	2,528,381	2,239,849					
NOV	2,776,625	3,016,058	2,760,276					
DEC	2,232,636	2,547,778	2,275,320					
TOTAL	\$ 29,199,094	\$ 32,108,275	\$ 31,517,667					
YTD	\$ 8,171,313	\$ 8,702,707	\$ 8,858,133	\$ 10,056,502	\$ 1,353,794	15.6%	\$ 1,198,369	13.5%
2012 Deposits as % of Budget			31.9%					

¹Sales tax deposits for Project No. 1 and Project No. 4 included for comparison purposes.

**The Woodlands Township
Hotel Occupancy Tax Deposits
Report Date: March 31, 2012**

	¹ Actual 2010	² Actual 2011	³ Budget 2012	³ Actual 2012	Variances			
					Actual	Actual	Actual	Budget
					2012	vs. 2011	2012	vs. 2012
					\$ Change	% Change	\$ Change	% Change
JAN	\$ 185,041	\$ 215,781	\$ 227,235	\$ 398,449	\$ 182,668	84.7%	\$ 171,214	75.3%
FEB	260,358	346,528	382,213	448,034	101,506	29.3%	65,821	17.2%
MAR	279,858	392,773	423,337	486,140	93,367	23.8%	62,803	14.8%
APR	335,635	418,456	457,851					
MAY	280,824	432,215	445,333					
JUN	366,290	502,785	474,272					
JUL	312,476	399,003	438,778					
AUG	263,316	343,156	362,360					
SEP	348,762	331,547	474,947					
OCT	307,202	378,884	451,769					
NOV	351,514	469,582	512,423					
DEC	285,281	394,313	403,136					
TOTAL	\$ 3,576,557	\$ 4,625,025	\$ 5,053,654					
YTD	\$ 725,258	\$ 955,083	\$ 1,032,785	\$ 1,332,623	\$ 377,541	39.5%	\$ 299,838	29.0%
For prior year to date comparison purposes, the same local hotel tax rate (8%) is used.			\$ 943,279	\$ 1,228,826	\$ 273,743	28.7%		

2012 Deposits as % of Budget 26.4%

¹Actual 2010 deposits do not include the 1% supplemental local hotel tax.

²Actual 2011 deposits includes the 1% supplemental local hotel tax.

³Budget and Actual 2012 deposits include the 2% supplemental local hotel tax.

**The Woodlands Township
Property Tax Deposits
Tax Years 2009/2010/2011
Report Date: March 31, 2012**

<u>Fiscal Year</u>	<u>Tax Year</u>	<u>Collection Period</u>	<u>Current Collections</u>	(+) <u>Current Penalties & Interest</u>	(+) <u>Rendition Penalty Collections</u>	(-) <u>2% Collection Fee</u>	(-) <u>5% Collection Fee</u>	(-) <u>Refunds</u>	(-) <u>Misc Withholding</u>	(=) <u>Net Deposits</u>
2012	2011	Jan 2012	13,855,239	2,301	1,136	-	-	70,082	97,130	13,691,464
2012	2011	Feb 2012	2,662,923	10,370	1,289	-	-	39,163	121,584	2,513,836
2012	2011	Mar 2012	556,070	40,152	888	-	-	29,420	57,524	510,167
Fiscal Year-to-Date			<u>\$ 17,074,232</u>	<u>\$ 52,824</u>	<u>\$ 3,313</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 138,664</u>	<u>\$ 276,237</u>	<u>\$ 16,715,467</u>

Comparison of Tax Years

2012 Budget			2011 Budget			2010 Budget		
<u>Tax Year Oct 2011 - Sep 2012</u>			<u>Tax Year Oct 2010 - Sep 2011</u>			<u>Tax Year Oct 2009 - Sep 2010</u>		
	<u>Tax Year 2011</u>	<u>% of Levy</u>		<u>Tax Year 2010</u>	<u>% of Levy</u>		<u>Tax Year 2009</u>	<u>% of Levy</u>
As of Mar 2012 Adjusted Levy	<u>\$ 41,131,986</u>		As of Sept 2011 Adjusted Levy	<u>\$ 39,535,100</u>		As of Sept 2010 Adjusted Levy	<u>\$ 38,136,495</u>	
CC* - FY11	23,677,136	57.56%	CC - FY10	22,772,991	57.60%	CC - FY09	\$ 20,465,363	53.66%
CC* - FY12	17,074,232	41.51%	CC - FY11	17,006,090	43.02%	CC - FY10	17,729,605	46.49%
P&I*	67,070	0.16%	P&I	143,013	0.36%	P&I	144,849	0.38%
Adj* - FY11	(52,465)	-0.13%	Adj - FY10	-	0.00%	Adj - FY09	(7,032)	-0.02%
Adj* - FY12	(138,664)	-0.34%	Adj - FY11	(303,242)	-0.77%	Adj - FY10	(153,823)	-0.40%
Net Collections	<u>\$ 40,627,309</u>	<u>98.77%</u>	Net Collections	<u>\$ 39,618,852</u>	<u>100.21%</u>	Net Collections	<u>\$ 38,178,962</u>	<u>100.11%</u>

*CC = Current Collections

*P&I = Penalties & Interest

*Adj = Adjustments

Note: The Fiscal Year is January - December, but the tax year is October - September. The fiscal year will include two tax years as shown above. Data summarized by tax year is inclusive of collections received in the prior fiscal year.