

# General Purpose Financial Statements August 31, 2012

These financial statements are unaudited and intended for informational and internal discussion purposes only

The Woodlands Township Combined Balance Sheet As of August 31, 2012

					Component Units	nt Units	Account Groups	Sroups	
	General Fund	Debt Service Fund	Debt Service Reserve Fund	Capital Project Funds	Economic Development Zone	Convention & Visitors Bureau	General Fixed Assets	General Long-term Debt	Total
Assets and Other Debits									
Cash and Current Investments Tax/Assessment Receivables Interest Receivable Other Receivables Due from Other Funds Prepaids Notes Receivable Capital Assets, net of accum dep Amount Provided to Retire Debt	59,976,238 4,724,866 5,265 347,633 4,297,820 626,647 6,562,561	1,937,759 19,215 - 465,687	3,180,219	16,135,673	990,971 3,984,791 - - - (6,562,561)	387,809 (26,100) 361,424 119,701 67,937	169,164,501	102,930,000	\$82,608,669 8,702,772 61,897 709,057 17,405,128 694,584 169,164,501
Total Assets and Other Debits	\$76,541,030	\$2,422,661	\$3,236,851	\$28,657,593	(\$1,586,799)	\$910,771	\$169,164,501	\$102,930,000	\$382,276,607
Liabilities and Other Credits				and the state of t			**************************************		#
Accounts Payable Other Accrued Liabilities Refundable Deposits	(1,474) 3,026,795 269,150		1 / 1		455,355	1,244 206,343			455,125 3,233,138 269,150
Due to Other Funds Deferred Revenue Notes Payable	12,964,570 343,078 -	119,682 19,215 -	39,046	661,982	3,529,436	2,943		1 1	17,317,660 362,293
Bonds Payable Investment in General Fixed Assets	1 1	1 1		1 1		÷ £	169,164,501	102,930,000	102,930,000 169,164,501
Fund Balance Undesignated Designated Reserved	53,376,350 6,562,561	2,283,764	27,689 3,170,116	27,995,611	(5,571,590)	700,241	1 1 1	1 ( 1	53,376,350 29,714,511 5,453,880
Total Liabilities, Fund Balance, and Other Credits	\$76,541,030	\$2,422,661	\$3,236,851	\$28,657,593	(\$1,586,799)	\$910,771	\$169,164,501	\$102,930,000	\$382,276,607

The Woodlands Township Combined Statement of Revenues, Expenditures, and Changes in Fund Balance For the Eight Months Ended August 31, 2012

	General Fund	"	Debt Service Fund	Debt Res	Debt Service Reserve Fund	Ω ¶ π	Capital Projects Fund	Economic Development Zone	ပ္ပံ 📽	Convention & Visitors Bureau		Total
REVENUES												
Property Tax	\$ 38,595,253	↔	2,585,378	↔		<del>63</del>	•	ı <del>(</del>	₩	•	<del>()</del>	41,180,631
Sales and Use Tax	13,301,249		•		•		•	13,191,232		ı		26,492,481
Hotel Occupancy Tax	•		3,132,494		•		1	•		845,192		3,977,686
Event Admissions Tax	814,230		r		•		1	•		•		814,230
Program Revenues	2,784,639		•		•		•	•		374,226		3,158,865
Administrative Fees	270,985		•		•		•	•				270,985
Grants and Contributions	192,000		•		•		•	•		1		192,000
Interest Income	68,276		651		79,248		14,420	•		262		162,858
Other Income	1,577,656		•		٠		ı	•		1		1,577,656
Bond Proceeds	•		•		1	4	4,232,117	1		1		4,232,117
TOTAL REVENUES	\$ 57,604,288	<del>(s)</del>	5,718,523	<del>5</del> 9	79,248	4	4,246,537	\$ 13,191,232	49	1,219,680	s	82,059,508
EXPENDITURES												
General Government	4,284,629				•		•	•		•		4,284,629
Law Enforc/Neighborhood Svcs	7,269,679		1		,		1	•		1		7,269,679
Parks and Recreation	9,127,182		•		•		•	•		•		9,127,182
Community Services	7,784,834		,		•		1	•		,		7,784,834
Community Relations	627,736		ı		•		•	•		•		627,736
Transportation	199,634		1		•		1			1		199,634
Economic Development	142,115		•		•			•		•		142,115
Transition	100,167		•		•		•	•		•		100,167
Regional Participation	831,326		•		•		•	1		•		831,326
Other Expenditures	1,117,326		1		1		•	1		•		1,117,326
Fire Department	10,946,175		ı		•		1	•		ŧ		10,946,175
Convention & Visitors Bureau	•		•		•		•	ı		1,461,989		1,461,989
Capital Outlay	1		•		•	ັດມ	5,586,943	610,351		•		6,197,294
Debt Service	*		8,715,960		*		91,557	1	:	•		8,807,518
TOTAL EXPENDITURES	\$ 42,430,803	\$	8,715,960	s.	1	\$	5,678,500	\$ 610,351	49	1,461,989	ss.	58,897,603
REV OVER/(UNDER) EXP (before tfrs)	15,173,486		(2,997,438)		79,248	٣	(1,431,963)	12,580,880		(242,309)		23,161,905
NET TRANSFERS IN/(OUT)	9,633,330		789,686		(60,343)		620,260	(11,589,910)		606,977		•
REV OVER/(UNDER) EXP (after tfrs)	24,806,815		(2,207,752)		18,906		(811,703)	990,971		364,669		23,161,905
BEGINNING FUND BALANCE	35,132,096		4,491,516	ะ	3,178,899	28	28,807,314	(6,562,561)		335,572		65,382,835
ENDING FUND BALANCE	\$ 59,938,911	s	2,283,764	\$ 3,	3,197,805	\$ 27,	27,995,611	\$ (5,571,590)	s	700,241	æ	88,544,740

# The Woodlands Township General Fund Budget vs Actual For the Eight Months Ended August 31, 2012

	YTD Budget	YTD Actual	YTD Variance
REVENUES			
Tax Revenue			
Sales and Use Tax	\$ 11,788,844	\$ 13,301,249	\$ 1,512,405
Sales Tax Transfers (EDZ)	10,038,683	11,589,910	1,551,227
Subtotal	21,827,527	24,891,159	3,063,632
Property Tax (M&O)	38,028,008	38,595,253	567,245
Events Admission Tax	425,420	814,230	388,810
	60,280,955	64,300,642	4,019,687
Other Sources			
Program Revenues	2,480,842	2,784,639	303,797
Administrative Fees	169,400	270,985	101,585
Grants and Contributions	992,000	192,000	(000,000)
Interest Income	100,000	68,276	(31,724)
Other Income	815,373_	1,577,656	762,283
TOTAL REVENUES	64,838,570	69,194,198	4,355,628 A)
OPERATING EXPENDITURES			
General Government			
Board of Directors	46,900	17,766	29,134
President's Office	388,632	364,242	24,390
Intergovernmental Relations	162,060	91,878	70,182
Human Resources	447,228	401,364	45,864
Finance	1,024,781	865,574	159,207
Information Technology	753,215	582,613	170,602
Records/Database Mgmt	426,565	389,324	37,241
Non-Departmental	1,671,775	1,571,867	99,908
	4,921,156	4,284,629	636,527 B)
Law Enforc/Neighborhood Svcs			
Law Enforcement Services	7,087,991	7,051,039	36,952
Neighborhood Services	291,696	218,640	73,056
	7,379,687	7,269,679	110,008 C)
Parks and Recreation			
Parks Admin/Planning	1,121,281	1,010,912	110,369
Parks Operations	4,533,321	4,333,954	199,367
Aquatics	1,555,054	1,431,459	123,595
Recreation	1,265,830	1,325,346	(59,516)
Waterway Operations	1,071,845	1,025,511	46,334
Community Somilage	9,547,331	9,127,182	420,149 D)
Community Services	200.040	207.424	05.455
Community Services Admin	322,649	297,494	25,155
Covenant Administration	1,495,074	1,425,578	69,496
Environmental Services	335,210	285,455	49,755
Streetlighting	760,000	649,167	110,833
Streetscape Maintenance	2,021,766	2,073,343	(51,577)
Solid Waste Services	3,059,779	3,044,489	15,290
Other Community Services	8,000	9,308	(1,308)
Community Relations	8,002,478	7,784,834	217,644 E)
Community Relations	457,668	348,780	400 000
CVB Staff Services	294,040		108,888
OVD Clair OctVICes	<u></u>	278,955 <b>627,736</b>	15,085 123,072 EV
	751,708	021,130	123,972 F)

# The Woodlands Township General Fund Budget vs Actual For the Eight Months Ended August 31, 2012

	YTD Budget	YTD Actual	YTD Variance
Fire Department			741141100
Fire & EMS Management	1,479,232	1,246,582	232,650
Fire Protection	9,385,356	9,008,178	377,178
Fire Dispatch	707,496	691,415	16,081
	11,572,084	10,946,175	625,909 G)
Other Expenditures			•
Transportation	205,592	199,634	5,958
Economic Development	237,600	142,115	95,485
Governance	100,000	100,167	(167)
Regional Participation	727,430	831,326	(103,896)
Other Expenditures	891,092	1,117,326	(226,234)
	2,161,714	2,390,568	(228,854) H)
EXPENDITURE SUBTOTAL	44,336,158	42,430,803	1,905,355
TRANSFERS	ı		
Convention & Visitors Bureau	606,977	606,977	(0)
Capital Projects	5,355,641	620,260	4,735,381
Debt Service	1,978,373	729,343	1,249,030
	7,940,991	1,956,580	5,984,411 l)
TOTAL EXPENDITURES	52,277,149	44,387,383	7,889,766
REV OVER/(UNDER) EXP	12,561,421	24,806,815	12,245,394
BEGINNING FUND BALANCE	35,132,096	35,132,096	-
ENDING FUND BALANCE	\$ 47,693,517	\$ 59,938,911	\$ 12,245,394

# The Woodlands Township General Fund – Operating Budget Variances For the Eight Months Ended August 31, 2012

#### A) Revenues

- Sales Tax Actual sales tax collections through August exceeded the collections through the same period last year by 15% and are higher than the budgeted year-to-date amount for 2012 by 14%.
- Property Tax 100.29% collection rate for Tax Year 2011 through August 31, 2012.
- Events Admission Tax The favorable variance is due to tax revenue being higher than anticipated.
- <u>Program Revenues</u> The favorable variance is due primarily to higher than budgeted revenue received for aquatic, athletic, and recreation programs. Additionally, this favorable variance offsets the unfavorable variance in program expenses.
- <u>Administrative Fees</u> The favorable variance is due to higher than budgeted revenue received for transfer fees and covenant administration maintenance fees.
- Grants and Contributions The unfavorable variance is due to the budget including grant revenue for an "Assistance to Firefighters"
   FEMA grant, as well as reimbursement revenue related to the Ironman Triathlon event. Neither of which have been received.
- <u>Interest Income</u> The unfavorable variance is due to the average 0.31% APY for general fund cash balances versus 1% APY budgeted.
- Other Income The favorable variance is due primarily to revenues received pursuant to the Shenandoah Fire Services Agreement
  which were not included in the budget as the contract was not finalized until after the budget was completed. Additionally,
  unbudgeted insurance proceeds have been received in relation to insurance claims as well as higher RDRC forfeitures than
  budgeted contribute to this variance.

#### B) General Government

- <u>Board of Directors</u> The favorable variance is due primarily to lower than budgeted meeting and program expenses, as well as a timing difference between when expenses are budgeted and incurred for the volunteer appreciation event.
- <u>President's Office</u> The favorable variance is due to lower than budgeted employee benefit, training, equipment, and subscription expenses.
- Intergovernmental Relations The favorable variance is due to lower than budgeted legal and consulting expenses.
- <u>Human Resources</u> The favorable variance is due primarily to lower than budgeted salary, employee benefit, training, and advertising expenses.
- <u>Finance</u> The favorable variance is due primarily to lower than budgeted salary, employee benefit, training, computer support, legal, audit, and contract labor expenses.
- Information Technology The favorable variance is due to lower than budgeted salary, employee benefit, training, telephone, equipment, computer support, consulting, and contracted expenses.
- Records/Database Mgmt The favorable variance is due to lower than budgeted employee benefit, training, equipment, computer support, legal, and contracted expenses.
- <u>Non-Departmental</u> The favorable variance is due primarily to timing differences between when expenses are budgeted and incurred for legal, election, and property tax administration services. This is also partially offset by unfavorable variances resulting from timing differences in facility and equipment expenses.

#### C) Law Enforcement/Neighborhood Services

- <u>Law Enforcement Services</u> The favorable variance is due primarily to a timing difference between when expenses are budgeted and incurred for interlocal agreements with the Montgomery County Sheriff's Office.
- Neighborhood Services The favorable variance is due to lower than budgeted salary, employee benefit, and program expenses.

#### D) Parks and Recreation

- Parks Admin/Planning The favorable variance is due primarily to lower than budgeted salary and employee benefit expenses.
- <u>Parks Operations</u> The favorable variance is due primarily to lower than budgeted employee benefit and utility expenses, as well as a timing difference between when expenses are budgeted and incurred for park and pathway maintenance.
- Aquatics The favorable variance is due primarily to lower than budgeted salary, employee benefit, training, and facility expenses.
- Recreation The unfavorable variance is due to higher than budgeted program and credit card fee expenses which are offset by higher than budgeted program revenue.
- <u>Waterway Operations</u> The favorable variance is due primarily to timing differences between when expenses are budgeted and incurred for tree lighting.

# The Woodlands Township General Fund – Operating Budget Variances For the Eight Months Ended August 31, 2012

#### E) Community Services

- · Community Services Admin The favorable variance is due to lower than budgeted salary and employee benefit expenses.
- <u>Covenant Administration</u> The favorable variance is due primarily to timing differences between when expenses are budgeted versus incurred for salaries, employee benefit, training, uniforms, equipment computer support, legal fees, contract labor, covenant access fees, and printing. This is partially offset by an unfavorable variance in the community revitalization program as expenses have been incurred in advance of when budgeted.
- <u>Environmental Services</u> The favorable variance is due primarily to lower than budgeted salary, employee benefit, legal, and contract labor expenses.
- <u>Streetlight Maintenance</u> The favorable variance is due to lower than budgeted utility expense and fewer than budgeted streetlights.
- <u>Streetscape Maintenance</u> The unfavorable variance is due primarily to a timing difference of when expenses are budgeted versus incurred. Historically the expenses are higher during summer months.
- Solid Waste Services The favorable variance is due to expenses being less than budgeted.

#### F) Community Relations

- <u>Community Relations</u> The favorable variance is due primarily a timing difference between when expenses are budgeted versus incurred for training, website, video produciton, resident survey, public safety recognition event, public relations, promotional supplies, and printing.
- CVB Staff Services The favorable variance is due to lower than budgeted salary, and employee benefit expenses.

#### G) Fire Department

- <u>Fire & EMS Management</u> The favorable variance is due primarily to timing differences between when expenses are budgeted versus incurred for salary, training, tuition reimbursement, recognition awards, copiers, computer support, consulting, legal, medical support services, and administrative expenses.
- <u>Fire Protection</u> The favorable variance is due to lower than budgeted salary, overtime, and employee benefit expenses. Additionally, there are favorable timing differences for training and uniform expenses which are partially offset by unfavorable facility and equipment expenses.
- Fire Dispatch The favorable variance is due to lower than budgeted employee benefit expense.

#### H) Other Expenditures

- Economic Development The favorable variance is due to a timing difference between when expenses are budgeted versus incurred for training, committee's consulting, and governmental representation & strategic partnerships.
- Regional Participation The variance will fluctuate throughout the year based on actual sales tax collections as the amount represents 1/16th of sales and use tax collections paid to the City of Conroe and the City of Houston.
- Other Expenditures —The unfavorable variance is related to the favorable variance in Event Admissions Tax Revenue. Ninety
  percent of the tax revenue received is returned to the Cynthia Mitchell Woods Pavilion. The favorable variance in Event Admissions
  Tax Revenue exceeds the unfavorable amount in Other Expenditures.

#### I) Transfers

- <u>Capital Projects</u> The favorable variance is due to the timing of the completion of the capital projects budgeted.
- <u>Debt Service</u> The favorable variance is due to the timing of transfers to others funds for debt service expenses.

# The Woodlands Township Capital Project Detail For the Eight Months Ended August 31, 2012

			Available
Account Title	Actual	Total Budget	Budget
General Capital Projects	040400	000.045	(05.00.1)
FY2010 CP - 9012 New Trails Building	318,138	222,917	(95,221)
FY2012 CP - Building Improvements	7,923	50,000	42,077
Information Technology Capital			
FY2010 CP - CIS Implementation	4,250.46	32,578.00	28,328
FY2011 CP - Printers	2,629	8,000	5,371
FY2011 CP - Software Upgrades	5,530	14,166	8,636
FY2011 CP - Server Replacements	2,400	24,000	21,600
FY2011 CP - Storage Area Network Expansion	52,541	60,000	7,459
FY2011 CP - New Office IT Infrastructure	58,277	120,053	61,776
FY2011 CP - Staff Vehicle	24,442	28,442	4,000
FY2012 CP - Desktop Computers and Laptops	8,469	82,000	73,531
FY2012 CP - ESRI Software	7,500	8,500	1,000
Parks & Recreation Capital			
FY2010 CP - Exterior Door Replacement	50,000	112,760	62,760
FY2011 CP - Major Park Renovation	961,845	935,709	(26,136)
FY2011 CP - Picnic Area Improvements	5,911	5,911	0
FY2011 CP - Bench Replacement	8,077	8,077	(0)
FY2011 CP - Pool Facility Addition	25,172	30,500	5,328
FY2011 CP - Signs/Stone Walls Improvements	13,153	54,822	41,669
FY2012 CP - Maintenance Vehicles - Mules and Elec. Carts	62,642	63,000	358
FY2012 CP - Drinking Fountains	23,881	23,440	(441)
FY2012 CP - Recreational Amenities Development	48,115	1,500,000	1,451,885
FY2012 CP - Pool ADA Compliance	37,865	53,000	15,135
FY2012 CP - Pool Equipment, Pumps, Filters	15,386	30,000	14,614
FY2012 CP - Pool Play Structure and Slide Refurbishment	24,930	35,000	10,070
FY2012 CP - Pool Deck Refurbishment	40,544	60,000	19,456
FY2012 CP - Shade Structure Replacement	24,285	25,000	715
FY2012 CP - Swim Team Starting Blocks	35,610	45,000	9,390
FY2012 CP - Lighting Signs	32,920	109,000	76,080
FY2012 CP - Grogan's Mill Bridge	225	50,000	49,775
FY2012 CP - Recreation Movie Screen	2,780	5,800	3,020
FY2012 CP - Holiday Decorations	2,628	6,400	3,772
New Development Capital			
FY2011 CP - New Pathways Development (WCOA Areas)	626,859	1,173,288	546,429
FY2012 CP - New Parks Developments	322,938	2,150,000	1,827,062
FY2012 CP - New Pathways Developments (Residential)	126,595	542,000	415,405
FY2012 CP - New Pathways Developments (Town Center)	22,545	1,438,000	1,415,455
r rac rac rich radinaye possiophiche (rollin conton)	22,010	1, 100,000	1,410,400
The Woodlands Fire Dept Capital	02.000	400.000	040 400
FY2010 CP - Fire Station 7 (Creekside)	93,208	409,638	316,430
FY2011 CP - Protective Clothing (WFD)	10,845	13,805	2,960
FY2011 CP - Signal Changing Device (Opticom) (WFD)	32,409	32,409 40,704	1
FY2011 CP - Mobile Data Terminals (WFD)	11,178	19,784	8,606
FY2011 CP - Station Improvements (WFD)	15,342	12,600	(2,742)

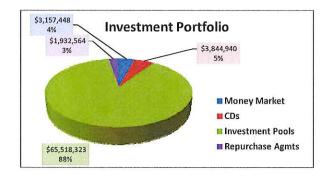
# The Woodlands Township Capital Project Detail For the Eight Months Ended August 31, 2012

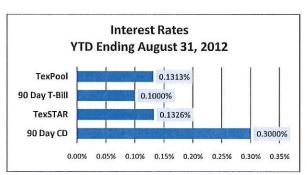
			Available
Account Title	Actual	Total Budget	Budget
FY2012 CP - Central Station	2,169,166	6,980,749	4,811,583
FY2012 CP - Ladder Trucks (WFD)	19,133	2,039,040	2,019,907
FY2012 CP - Brush Truck (WFD)	46,109	125,000	78,891
FY2012 CP - Rescue Boat (WFD)	24,990	30,000	5,010
FY2012 CP - Protective Clothing (WFD)	33,269	84,000	50,731
FY2012 CP - SCBA (WFD)	19,815	20,000	185
FY2012 CP - Wellness/Fitness Equipment (WFD)	23,543	25,000	1,457
FY2012 CP - Station Furniture (WFD)	2,300	15,000	12,700
FY2012 CP - Thermal Imaging Cameras	13,089	15,000	1,911
FY2012 CP - Hazmat Equipment (WFD)	3,500	15,000	11,500
FY2012 CP - Mobile Data Terminals (WFD)	62,040	62,500	460
Report Total	5,586,943 *	19,006,888	13,419,945

<sup>\*</sup> The Capital Project Detail Report shows the Capital Project Fund expenditure detail from the Combined Statement of Revenues, Expenditures, and Changes in Fund Balance found on page 3.

#### The Woodlands Township Monthly Investment Report August 31, 2012

Fund	Investment Type	Account Description	Maturity	Beginning Balance	Monthly Activity	Monthly Earnings	Ending Balance	Average % Yield
General	Certificate of Deposit	Encore Bank-3179	12/2012	\$ 3,102,064	\$ 0	\$ 2,632	\$ 3,104,696.20	1.00%
General	Money Market	Encore Bank-1061	Open	\$ 3,157,046	\$ 0	\$ 402	\$ 3,157,448	0.15%
General	Texas Local Govt Investment Pool	TexSTAR Health Ins. Self Funding	Open	\$ 800,323	\$ (0)	\$ 90	\$ 800,413	0.13%
General	Texas Local Govt Investment Pool	TexSTAR General	Open	\$ 3,265,563	\$ 0	\$ 368	\$ 3,265,931	0.13%
General	Texas Local Govt Investment Pool	TexPOOL Property Tax (M & O)	Open	\$ 49,057,924	\$ (4,449,588)	\$ 5,123	\$ 44,613,459	0.13%
Debt Service	Texas Local Govt Investment Pool	TexSTAR Series 2010 Refinancing	Open	\$ 32	\$ (32)	\$ 101	\$ *	0.13%
Debt Service Reserve	Flex-Repo Money Market	Hypo-Vereins Bank of Austria	03/2027	\$ 1,923,335	\$	\$ 9,230	\$ 1,932,564	5.90%
Debt Service Reserve	Certificate of Deposit	Encore Bank-1967	02/2012	\$ 739,616	\$ 0	\$ 628	\$ 740,244	1.00%
Debt Service Reserve	Texas Local Govt Investment Pool	TexSTAR 2010 Reserve-Office Bldg	Open	\$ 563,979	\$ (0)	\$ 64	\$ 564,042	0.13%
Debt Service Reserve	Texas Local Govt Investment Pool	TexPOOL Property Tax (I & S)	Open	\$ 915,143	\$ (776,427)	\$ 88	\$ 138,804	0.13%
Capital Projects	Texas Local Govt Investment Pool	TexSTAR Series 2010-Office Bldg	Open	\$ 24	\$ (24)	\$	\$	0.13%
Capital Projects	Texas Local Govt Investment Pool	TexSTAR Series 2010 -Parks/Pathways	Open	\$ 2,408,996	\$ (371,675)	\$ 256	\$ 2,037,577	0.13%
Capital Projects	Texas Local Govt Investment Pool	TexSTAR Series 2012 -Parks/Pathways	Open	\$ 5,673,838	\$ 0	\$ 639	\$ 5,674,477	0.13%
Capital Projects	Texas Local Govt Investment Pool	TexSTAR Series 2010-Fire	Open	\$ 1,233,777	\$ (1,069,961)	\$ 93	\$ 163,910	0.13%
Capital Projects	Texas Local Govt Investment Pool	TexSTAR Series 2011-Fire	Open	\$ 8,258,779	\$ 0	\$ 930	\$ 8,259,709	0.13%
			Totals	\$ 81,100,438	\$ (6,667,706)	\$ 20,543	\$ 74,453,275	0.63%
		•			Year To Date	\$ 162,595		





Statement of Compliance: All investment transactions meet the requirements set forth in Chaptaer 2256 Texas Govt Code, as amended and are in compliance with the Township's

Investment Policy

Gordy Bunch, Treasurer

Dr. Ed Robb, Secretary

Don Norrell, President/General Manager

# The Woodlands Township Sales Tax Deposits Report Date: August 31, 2012

							Varia	ince	S	
						 Actual	Actual		Actual	Budget
						 2012 vs.	2011		2012 vs.	2012
	 Actual 2010	 Actual 2011	В	udget 2012	 Actual 2012	 \$ Change	% Change		\$ Change	% Change
JAN	\$ 2,209,727	\$ 2,153,726	\$	2,195,116	\$ 2,752,514	\$ 598,788	27.8%	\$	557,398	25.4%
FEB	4,033,473	4,462,257		4,542,414	4,766,512	304,255	6.8%		224,098	4.9%
MAR	1,928,113	2,086,724		2,120,603	2,537,475	450,751	21.6%		416,872	19.7%
APR	1,714,814	2,230,155		2,158,399	2,633,359	403,204	18.1%		474,960	22.0%
MAY	2,741,877	2,999,804		2,993,341	3,265,966	266,162	8.9%		272,625	9.1%
JUN	2,154,980	2,275,024		2,311,643	2,700,988	425,964	18.7%		389,345	16.8%
JUL	2,203,487	2,371,745		2,402,513	2,909,249	537,504	22.7%		506,736	21.1%
AUG	2,862,369	3,071,637		3,103,497	3,325,095	253,458	8.3%		221,598	7.1%
SEP	2,142,486	2,374,782		2,414,696		•			•	
OCT	2,208,831	2,540,134		2,239,849						
NOV	2,837,882	3,052,685		2,760,276						
DEC	2,161,056	2,489,603		2,275,320						
TOTAL	\$ 29,199,094	\$ 32,108,275	\$	31,517,667						
YTD	\$ 16,986,471	 21,651,072	\$	21,827,526	\$ 24,891,159	\$ 3,240,087	15.0%	\$	3,063,633	14.0%

<sup>2012</sup> Deposits as % of Budget

79.0%

<sup>&</sup>lt;sup>1</sup>Sales tax deposits for Project No. 1 and Project No. 4 included for comparison purposes.

### The Woodlands Township Hotel Occupancy Tax Deposits Report Date: August 31, 2012

										Varia	nces	i	
									Actual 2012 vs	Actual . 2011		Actual 2012 vs	Budget . 2012
		Actual 2010	2	Actual 2011	_ <sup>3</sup> E	Budget 2012	3	Actual 2012	\$ Change	% Change		Change	% Change
JAN	\$	185,041	\$	215,781	\$	227,235	\$	398,449	\$ 182,668	84.7%	\$	171,214	75.3%
FEB		260,358		346,528		382,213		448,034	101,506	29.3%		65,821	17.2%
MAR		279,858		392,773		423,337		486,140	93,367	23.8%		62,803	14.8%
APR		335,635		418,456		457,851		530,254	111,799	26.7%		72,403	15.8%
MAY		280,824		432,215		445,333		538,571	106,356	24.6%		93,238	20.9%
JUN		366,290		502,785		474,272		605,548	102,763	20.4%		131,276	27.7%
JUL		312,476		399,003		438,778		534,534	135,531	34.0%		95,756	21.8%
AUG		263,316		343,156		362,360		436,154	92,998	27.1%		73,794	20.4%
SEP		348,762		331,547		474,947			·			•	
OCT		307,202		378,884		451,769							
NOV		351,514		469,582		512,423							
DEC		285,281		394,313		403,136							
TOTAL	\$_	3,576,557		4,625,025	\$	5,053,654							
YTD	\$	2,283,799	\$	3,050,698		3,211,379		3,977,685	\$ 926,988	30.4%	\$	766,306	23.9%
		date compariso te (8%) is used.	n purp	oses, the same	\$	2,879,807	\$	3,579,992	\$ 529,295	17.3%			

2012 Deposits as % of Budget

78.7%

<sup>&</sup>lt;sup>1</sup>Actual 2010 deposits do not include the 1% supplemental local hotel tax.

<sup>&</sup>lt;sup>2</sup>Actual 2011 deposits includes the 1% supplemental local hotel tax.

<sup>&</sup>lt;sup>3</sup>Budget and Actual 2012 deposits include the 2% supplemental local hotel tax.

# The Woodlands Township Property Tax Deposits Tax Years 2009/2010/2011 Report Date: August 31, 2012

				(+) Current	(+) Rendition	(-)	(-) <u>5%</u>	(-)	(-)	(=)
<u>Fiscal</u>	<u>Tax</u>	Collection	Current	Penalties &	Penalty		Collection			
<u>Year</u>	<u>Year</u>	<u>Period</u>	<u>Collections</u>	<u>Interest</u>	Collections	2% Collection Fee	Fee	Refunds	Misc Witholding	Net Deposits
2012	2011	Jan 2012	13,855,239	2,301	1,136	-	_	70,082	97,130	13,691,464
2012	2011	Feb 2012	2,662,923	10,370	1,289	-	-	39,163	121,584	2,513,836
2012	2011	Mar 2012	556,070	40,152	888	-	-	29,420	57,524	510,167
2012	2011	Apr 2012	196,147	18,637	56	-	-	23,483	(738)	192,095
2012	2011	May 2012	148,699	17,745	328	•	-	1,689	28,366	136,719
2012	2011	Jun 2012	125,687	14,110	168	-	-	3,824	32,032	104,109
2012	2011	Jul 2012	62,741	8,001	407	-	-	12,423	13,929	44,797
2012	2011	Aug 2012	86,118	7,142	13	-	-	4,615	54,548	34,111
Fiscal Y	ear-to-	Date	\$ 17,693,625	\$ 118,459	\$ 4,286	\$ -	\$ -	\$ 184,697	\$ 404,374	\$ 17,227,298

### Comparison of Tax Years

	012 Budget				011 Budget				2010 Budget	
<u>Tax Year</u>	Oct 2011 - Sep	2012	Tax Y	ear	Oct 2010 - Sep 2	<u> 2011</u>	<u>Tax</u>	Yea	r Oct 2009 - Sep	<u> 2010</u>
	Tax Year <u>2011</u>	% of <u>Levv</u>			Tax Year 2010	% of <u>Levy</u>			Tax Year 2009	% of Levy
As of Aug 2012	\$ 41,145,045		As of Sept 2011		39.535.100		As of Sept 2010	•		
Adjusted Levy	\$ 41,145,045		Adjusted Levy	<u> </u>	39,535,700		Adjusted Levy	<u> </u>	38,136,495	
CC* - FY11	23,677,136	57.55%	CC - FY10		22,772,991	57.60%	CC - FY09	\$	20,465,363	53.66%
CC* - FY12	17,693,625	43.00%	CC - FY11		17,006,090	43.02%	CC - FY10		17,729,605	46.49%
P&I*	132,705	0.32%	P&I		143,013	0.36%	P&I		144,849	0.38%
Adj* - FY11	(52,465	) -0.13%	Adj - FY10		- ;	0.00%	Adj - FY09		(7,032)	-0.02%
Adj* - FY12	(184,697	) -0.45%	Adj - FY11		(303,242)	-0.77%	Adj - FY10		(153,823)	-0.40%
Net Collections	\$ 41,266,303	100.29%	Net Collections	\$	39,618,852	100.21%	Net Collections	<u>\$</u>	38,178,962	<u>100.11</u> %

<sup>\*</sup>CC = Current Collections

Note: The Fiscal Year is January - December, but the tax year is October - September. The fiscal year will include two tax years as shown above. Data summarized by tax year is inclusive of collections received in the prior fiscal year.

<sup>\*</sup>P&I = Penalties & Interest

<sup>\*</sup>Adj = Adjustments